



ohmcomm, inc.

technology solutions for business

## EXHIBIT B - OhmComm, Inc. Standard & Prepaid Block Labor Rates

MINIMUM PRE-PAID BLOCK IS TWO-THOUSAND DOLLARS (\$2000.00), UNLESS OTHERWISE NOTED, PER PHYSICAL SITE. IF BALANCE REACHES ZERO (\$0.00) AT ANY TIME, SERVICES RENDERED WILL BE BILLED AT STANDARD RATES.

1. **Onsite IT/Engineering \$125/hr (1 hour minimum, additional time billed in 30 minute increments)**
  - a. **(Prepaid block rate is \$110/hr)**
  - b. This is work that requires software, certifications or extensive hardware knowledge; IT, sound, video, access control, etc.
  - c. This is work performed at your site.
2. **Offsite/Remote IT/Engineering \$95/hr (30 minute minimum, additional time billed in 30 minute increments)**
  - a. **(Prepaid block rate is \$75/hr)**
  - b. This is work that requires software, certifications or extensive hardware knowledge; IT, sound, video, access control, etc.
  - c. This is work performed remotely via an internet or phone connection.
3. **Onsite Technician \$95/hr (1 hour minimum, additional time billed in 30 minute increments)**
  - a. **(Prepaid block rate is \$75/hr)**
  - b. The scope of this work entails all other technology not software or related to having certifications or extensive knowledge of hardware.
  - c. This is work performed at your site.
4. **Offsite/Remote Administrative Support \$55/hr (30 minute minimum, additional time billed in 30 minute increments)**
  - a. **(Prepaid block rate is \$45/hr)**
  - b. This rate applies to work performed from our site related to any administrative support provided by our team on your behalf. An example is if you needed us to manage a third-party item such as the failure of your carrier services (Verizon/Comcast) etc. for you
  - c. Should we have to visit the site, the Onsite Technician rate applies.
5. **Emergency and After-Hours Onsite Support \$185/hr (1 hour minimum, additional time billed in 1 hour increments)**
  - a. 5PM-9AM; Weekends; 4-Hr response M-F 9AM-5PM
  - b. **(Prepaid block rate is \$145/hr)**
  - c. This rate applies to all onsite emergency work.
6. **Emergency and After-Hours Remote Support \$145/hr (1 hour minimum, additional time billed in 30 minute increments)**
  - a. 5PM-9AM; Weekends; >2-Hr response M-F 9AM-5PM
  - b. **(Prepaid block rate is \$90/hr flat)**
  - c. This rate applies to all emergency work.
7. **Mobilization & Travel**
  - a. INSIDE of 10 a mile radius from OhmComm office.
    - i. Travel is **included** within the first hour
    - ii. Mobilization is billed at \$75 flat
      1. if technician is cancelled within 30 minutes of scheduled work order or
      2. cannot gain access or perform work upon arrival due to a customer issue
  - b. OUTSIDE of 10 a mile radius from OhmComm office.
    - i. Mileage will be billed at USDOT rates + 5%.
    - ii. Tolls will be billed + 5%.
    - iii. Travel labor will be billed at ½ of the applicable labor rate.
8. **LATE PAYMENTS**
  - a. Late payments (paid over 7 days past invoice due date) are subject to a flat \$25 and 3% late fee. This late fee is assessed **every** month.

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OhmComm, Inc. is a certified minority business enterprise.